

DESIGN ENVELOPE®

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Intelligent Pumps

with cloud-based Active Performance Management®

SOLUTION OUTLINE

FILE NO: 100.111UK DATE: JANUARY 2025 SUPERSEDES: 100.111UK DATE: NOVEMBER 2024



ENGINEERED BEYOND THE OBVIOUS

Design Envelope technology is a demand-based, intelligent control solution that:

Models equipment and system behaviour

Monitors actual system conditions

Dynamically adjusts equipment operation to match system demand

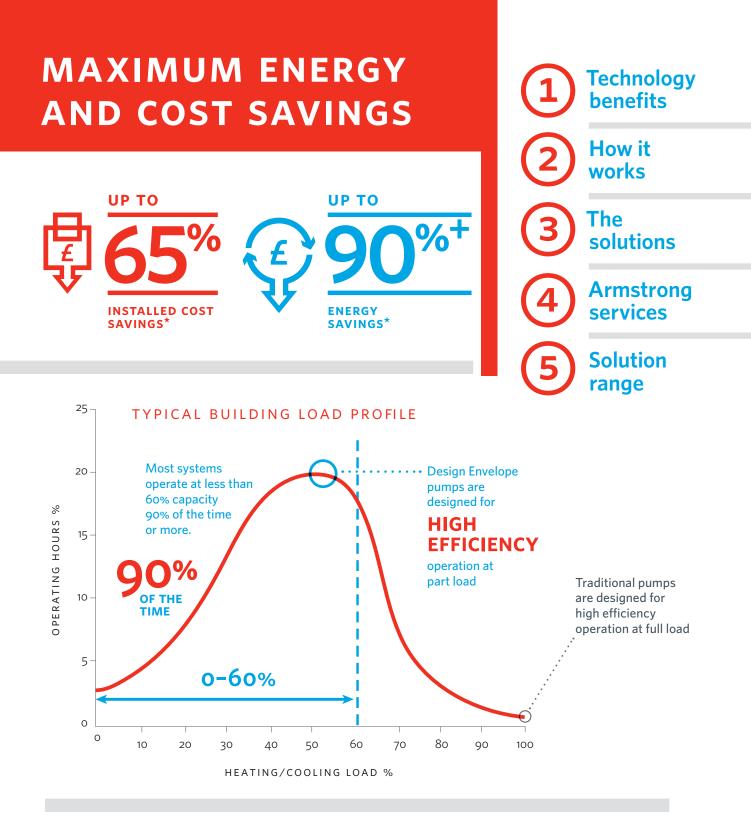
Whether driven by social, environmental or fiscal responsibility, forwardthinking organizations must embrace energy-saving technologies and practices on their path to Net Zero.

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rmstrong Design Envelope pumps are a complete solution for heating, cooling and plumbing systems. The integration of a perfectly matched hydraulics, motive power and intelligent control creates the highest value pumping solution.



Sizing and selecting for lowest energy consumption

Design Envelope solutions reduce pumping costs through demand-based operation — consuming only the energy required, based on current system demand. Design Envelope pumps use a combination of optimized impeller size, speed control and Active Performance Management for lowest energy use within a given performance envelope. The performance envelopes are selected for lowest energy consumption where variable flow systems operate most often. This ensures a building's pumping system consumes as little energy as possible. It also helps to ensure that the installation meets or exceeds ASHRAE 90.1 guidelines requiring 70% energy savings at 50% of peak load.

TECHNOLOGY BENEFITS

FLOW INFORMS

he rate of fluid flow in an HVAC system is crucial to understanding how the different components are operating. Without information on system flow, it's difficult to diagnose and optimise performance. With accurate flow information, the picture changes entirely. Armstrong can optimise each component and the overall system.

Design Envelope Pumps monitor flow so accurately they function as a flow meter. Industry standards recommend balancing system flows to $\pm 5\%$ accuracy. Design Envelope pumps deliver accuracy of $\pm 5\%$.

Highly accurate and reliable: no issues with fouling, so no need to service or re-calibrate.

Low installation cost: easy installation for retrofits.

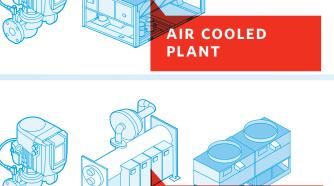
Integral to pump: no additional space or wiring required.

Energy savings: accurate flow data informs optimisation of an entire HVAC system.

For evaluating an HVAC system, just two flow values and four temperature points provides all the data needed to understand flow rates, heat loads and operating efficiency.







WATER

COOLED PLANT



FLOW MEASUREMENT ACCURACY

-%

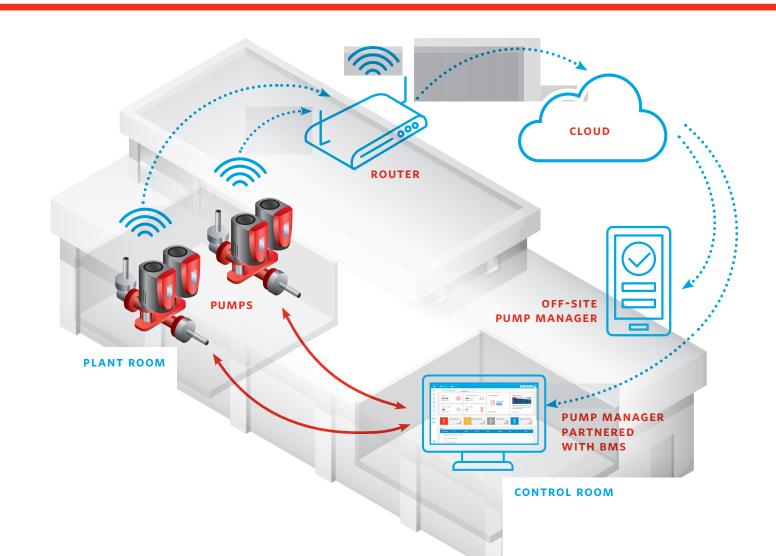


ACTIVE PERFORMANCE MANAGEMENT[™]

Active Performance Management is a systems management approach that optimises HVAC systems at any stage of a building's life-cycle by continually learning from a broad network of installations and responding to changing HVAC requirements. The combination of smart commissioning with real-time alerts and system transparency addresses performance drift and maintains occupant comfort.

Bring performance drift under control

With Active Performance Management at the plant level, you can save up to 40% Annual cost savings



THE RESULTS

ENERGY SAVINGS UP TO 90%+





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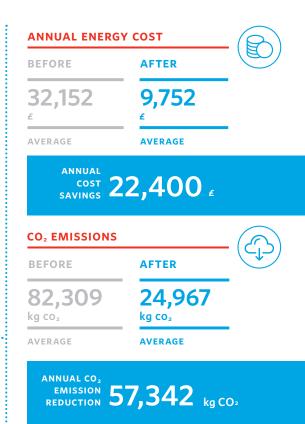
Armstrong Design Envelope Pumps provide you with highest energy efficiency.

Design Envelope Pumps provide lowest installed equipment cost, plus savings in infrastructure such as transformers, switch gear, power cables, concrete and cabling. LOWEST OPERATING COST

Design Envelope Pumps provide lowest operating and maintenance cost.

CASE STUDY | National Grid

Armstrong recently completed a project in the United Kingdom, retrofitting pumps in a commercial office building belonging to National Grid. The retrofit included new pump sets that reduced energy consumption by 70%, saving over $\pounds 22,400$ annually.





ANNUAL

ENERGY SAVINGS

0%

FACILITY TYPE Commerical office Solihull, Birmingham





4 Design Envelope Pumps provide

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Pumps provide buildings with the lowest operational and embodied carbon.

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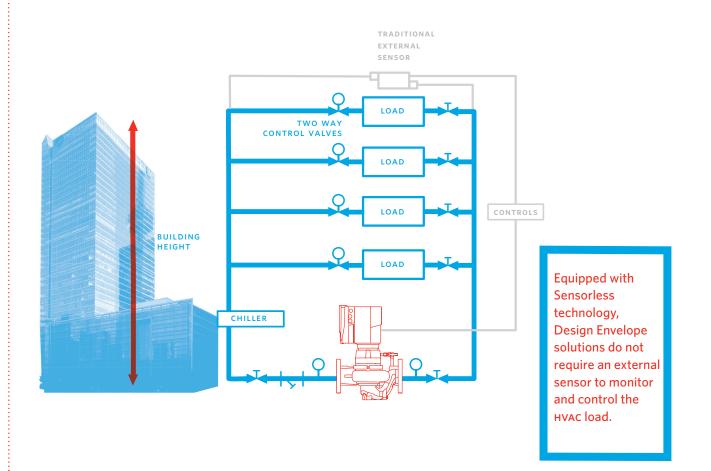
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Design Envelope Pumps provide lowest project and operating risk, with solutions adaptable to design and building changes. It's even adaptable for future legislation. ogether, these five key benefits of Design Envelope technology provide customer value far beyond alternative variable-speed or constant-speed solutions.

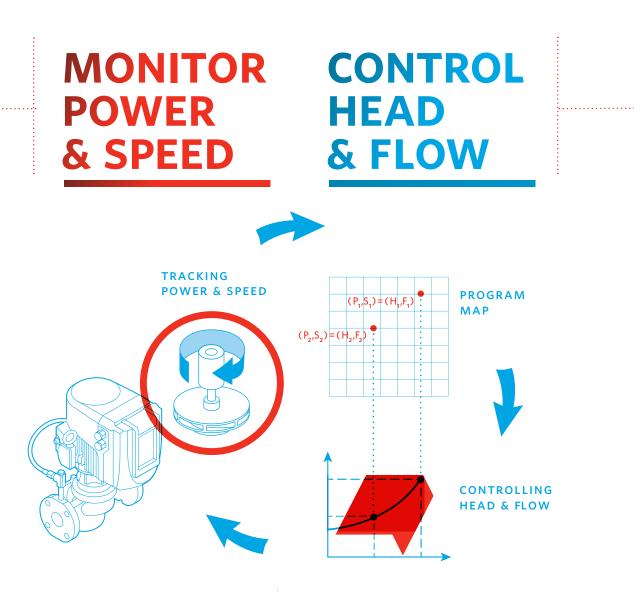
> Your energy upgrade with Active Performance Management: space and energy savings over traditional horizontal solutions



THE SENSOR WITHIN



Using Sensorless technology, a Design Envelope pump's performance data (power draw and RPM) and operating curve are pre-programmed into the controller. During operation, the controller monitors the power draw and RPM of the pump and establishes the hydraulic performance and position of the pump's head-flow condition relative to the system requirements. As the building's control valves open or close to regulate flow to the cooling coils and maintain building occupant comfort, the Sensorless controller automatically adjusts to match the required system pressure and flow.



Equipped with Sensorless technology, Design Envelope solutions do not require an external sensor to monitor and control the HVAC load.

In a chilled water system, a building's temperature controls influence the local flow of control valves that modulate the flow to the cooling coils (load). As the control valves open for more chilled water flow, the differential pressure across the valve decreases. The controller reacts to this change by increasing the pump speed. If the control valves close to reduce the chilled water flow, the differential pressure across the valve increases and the controller reduces the pump output.

PARALLEL SENSORLESS



ON OPERATING COSTS

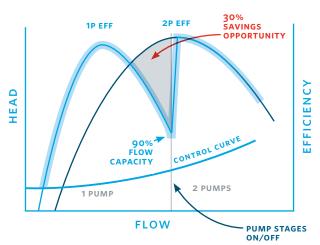
arallel Sensorless Pump Control (PSPC) is a patented technology that improves the efficiency of a multi-pump installation through optimised load sharing.

The traditional approach to control in a multi-pump installation involves staging pumps on the basis of motor speed. Parallel Sensorless Pump Control technology stages pumps based on operating efficiency rather than motor speed and improves the efficiency of the full pump array by up to 30% over traditional multi-pump installations.

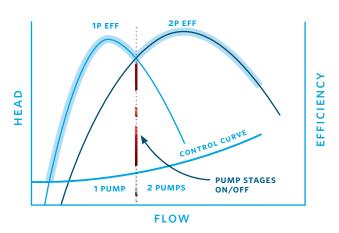
HVAC loads and flow requirements change throughout the day. In the graphs to the right, the grey dotted line intersecting the pump efficiency curves represents the flow level at which one pump in the array should be staged on or off. The solid grey line, however, indicates where staging often occurs with speed-based control, which forces the pump array to operate at efficiency levels that are less than optimal.

In an installation of (up to four pumps) Parallel Sensorless Pump Control monitors pump speed and stages pumps at the correct flow levels to optimise efficiency, as shown in the bottom-right graph.

TRADITIONAL SPEED-BASED STAGING

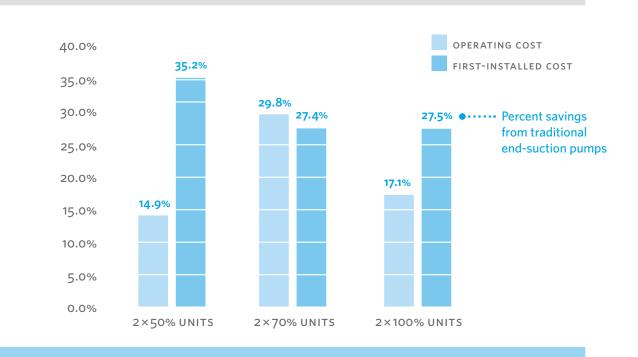


PARALLEL SENSORLESS PUMP CONTROL BEST-EFFICIENCY STAGING



Because HVAC pumping systems mostly operate at partload, a design using two or more smaller pumps is more efficient than one larger pump. In a two-pump system, if one pump fails, the remaining pump can serve the system requirements with up to 70% flow redundancy. The capacity split can be adjusted based on the building type and duty requirement.

REDUNDANCY AND SAVINGS WITH PARALLEL PUMPING



CAPACITY SPLIT	FLOW REDUNDANCY	DUTY REQUIREMENT	TYPICAL BUILDING EXAMPLES
Two pumps running at <mark>50%</mark>	If one pump fails, the other will operate at 70%	Generic duty	Schools Apartments
Two pumps running at <mark>70%</mark>	If one pump fails, the other will operate at <mark>85%</mark>	High comfort sensitivity	Hotels Offices Outpatient clinics
Two pumps running at <mark>100%</mark>	If one pump fails, the other will operate at 100%	Mission critical	Blood banks Hospitals Data centers

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THE SOLUTIONS

TANGO

DFSIGN ENVELOPE



0.25-7.5 kW



UNMATCHED ENERGY EFFICIENCY

Combines built-in redundancy with leading performance

Includes embedded Parallel Sensorless Pump Control

Lower pump and infrastructure costs

DEPM motors provide Ultra Premium (IE5) efficiency

75% reduction in embodied carbon compared to conventional two-pump base-mounted installations

Improved flow control for high turndown applications

THE NEED FOR AVAILABILITY

Most building HVAC systems use 100% of design-day capacity for less than 1% of operating hours.

Traditional design approaches over-size components to ensure that the design point can always be met. They also use duplicate, oversized components to achieve 100% redundancy. This needlessly increases both the cost and the carbon footprint of a building.

Design Envelope Tango's dual-pumping configuration modernises system design. Pumps and motors are selected from a range of sizes to achieve a level of redundancy that matches the requirements of the application. Design Envelope technology, in combination with Parallel Sensorless Pump Control, modulates the output of each pump individually, and the entire pump array to meet the flow requirements of the system and minimise energy use.

Pump Manager[™]

Real-time operating insights and diagnostic warnings

Full transparency in energy savings and carbon footprint reduction

Reduce pump maintenance cost by up to 50% with predictive maintenance

FOR ALL DESIGN ENVELOPE SOLUTIONS

Advanced performance control

Armstrong has reinvented and redesigned pumping solutions to include connectivity and performance management services. Design Envelope Pumps provide optimal lifetime efficiency through:

Expanded performance range (and options)

One-touch auto-flow balancing

Pump speed modulation based on an adjustable guadratic control curve for better part-load efficiency

Flow monitoring accuracy (+/- 5%)

Operating data and notifications to support diagnostics and service

Advanced onboard control functions

PERFORMANCE PACKAGES

FUNCTIONS **INCLUDED**

A	Sensorless Bundle (standard)	Sensorless controlFlow meterConstant flowConstant pressure
ക	Parallel Sensorless (standard on Tango and dualArm)	 Parallel Sensorless control
E	Energy Performance Bundle	Auto-flow balancingMaximum flow control
A	Protection Bundle	Minimum flow controlBypass valve control
۲ ۲	Zone optimisation	 Accept up to two dP sensor control signals
*£	Dual-season setup	 Pre-set heating and cooling parameters for two-pipe systems

CASE STUDY Delta Hotel

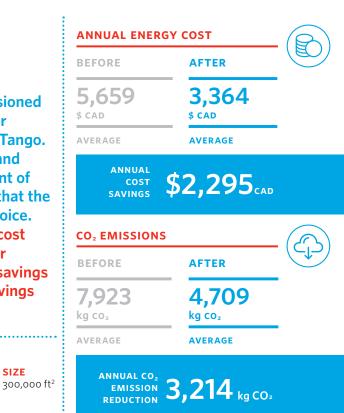


The Delta Hotel commissioned an upgrade of one of their existing pumps to a new Tango. New control algorithms and performance management of the Tango pump proved that the upgrade was the right choice. The total annual energy cost savings amounted to over \$2,295 with a total kWh savings of 22,957 kWh: a 40% savings overall.

LOCATION

Toronto, Canada

SIZE



VERTICAL IN-LINE PUMPS (VIL) PSIGN ENVELOPE

TECHNOLOGY



For a 10 hp/7.5 kW pump, save \pounds 1,500 with pipe mounting and no inertia base

Mechanical room space savings

Pumps require minimal floor space or can be installed overhead

Reduced vibration

Optimally-designed, dynamically-balanced impeller and shaft assembly operates with minimum vibration

Lowest installed cost and embodied carbon

Component, Material and Labor savings: fewer fittings and no housekeeping pad required

Reliability

Vertical In-Line design requires less maintenance, at a lower cost, than any other pump configuration

Easy maintenance

15 minutes to replace the mechanical seal: no need for realignment; saves up to \pounds 500



DEPM Single-Phase Pumps Available in

1-phase 200–230V up to 2hp



AVAILABLE IN SIZES UP TO 45 КW

35-65% lower operating costs over conventional integrated pumps

Smaller motor and controls size on 40% of hydraulic selections for lower pump and infrastructure costs

Simplified handling with single point lifting

Meets Ultra Premium (IE5) **Efficiency motor levels**

50% weight reduction and 50% embodied carbon reduction

Available for outdoor operation



CASE STUDY Carlson Court





Armstrong replaced six constant speed pumps with new Vertical In-Line pumps. Combining Design **Envelope technology and** Pump Manager, Armstrong optimised pump operations for annual energy savings of 87%.



AVERAGE

EMISSION 131,053 kg CO2









AVERAGE

ANNUAL CO2

END SUCTION

DESIGN ENVELOPE TECHNOLOGY

NO INERTIA BASE NEEDED*

*10hp / 7.5kW or smaller

=SAVINGS OF

\$2,000

DEPM IVS Pumps Available in select sizes up to 50hp

The vibration isolators are pre-sized for the pumping unit

HVAC pumping systems are expected to operate smoothly and quietly.

Although it's practical to mount pumps on the floor, this practice can also transmit noise or vibration to the rest of the building. Concrete and inertia bases have traditionally been used to mitigate vibration, but this adds excess weight and cost to the installation.

The Design Envelope End Suction pump with DEPM or DEPM IVS integrated vibration isolation:

Eliminates the need for inertia bases

Reduces installed costs and operating cost

70% reduction in embodied carbon compared to conventional two-pump base-mounted installations

EQUIPMENT AND MATERIAL SAVINGS



No inertia base 🛛 🝷



No coupling re-alignment



No concrete



No curing time



Reduced embodied carbon

Integral vibration isolation eliminates the need for inertia bases or baseplates. The following features minimize the transmission of vibration:

Balanced rotor design

Soft start controls

Direct coupling to motor

Reduced overall weight

The springs and flex connectors act to dampen vibration. The ASHRAE handbook recommends the use of inertia bases even for pump installations on grade

> With flex connectors separating the pump from the piping, and vibration isolators between the pump and the ground, the pump floats in an isolated spring system.

CASE STUDY | Texas Christian University

MASS



In 2018 Armstrong upgraded three constant-speed pumps in the Recreation Center. As a result of the retrofit project, TCU is saving over \$7,500 per year.









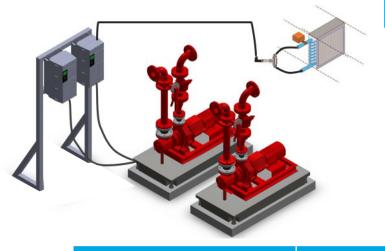


CHOOSE YOUR CONFIGURATION

INSTALLATION COST COMPARISON

Armstrong is a leader in Embodied Carbon Reduction in our products.

- Less material weight results in less embodied carbon in the product
- Elimination of inertia bases results in less embodied carbon in the construction/ installation stage





	2 × End Suction with drive on wall and remote pressure sensor 100% duty/standby	1 Tango pump with sensorless and parallel sensorless control 2 × 50% capacity split, parallel operation
Total pump weight	309.3 kg	41.3 kg 87% savings
Installation weight	1007.4 kg	236.3 kg <mark>76% savings</mark>
Embodied carbon	7,671 kg CO₂e	1,231 kg CO ₂ e <mark>84% savings</mark>
Installation footprint	2.47 m ²	0.54 m ² 78% savings
Installation cost	£ 7,163	£ 1,455 80% savings
	 Legacy design Base case for comparison Time-intensive seal change 	 Managed redundancy and parallel operation replaces duty/standby Smaller units are easier to handle Two rotating devices sharing one casing Reporting and proactive management Optimised lifetime performance

Complete integrated solutions offer the lowest installed cost and add value in lifetime energy and maintenance savings

DESIGN ENVELOPE CONFIGURATION OPTIONS





2 × Design Envelope Vertical Inline with	2 × Design Envelope End Suction
sensorless control 100% duty/standby*	with sensorless control 100% duty/standby*
98.0 kg	89.8 kg
<mark>68% savings</mark>	<mark>71% savings</mark>
339.3 kg	435.9 kg
66% savings	<mark>57% savings</mark>
2,135 kg CO₂e	2,113 kg CO₂e
<mark>72% savings</mark>	<mark>72% savings</mark>
I.14 m ²	1.68 m ²
54% savings	32% savings
3,312	£ 3,903
<mark>4% savings</mark>	46% savings
liminates the need for: housekeeping	Eliminates the need for:
ads, inertia base, flex connections,	housekeeping pads, inertia base, flex
routing and alignment	connections, grouting and alignment
Reduced installation labour costs	 Reduced installation labour costs
Smaller mechanical room footprint (50-75%)	 Smaller mechanical room footprint (50-75%)

rmstrong's 360 Service and Support provides complete solution support for engineers, contractors and owners. Working with our network partners, we provide support to help you get the best possible performance from fluid-flow systems.



Rapid response attention

MATCHED TO YOUR NEEDS.

24/7 GLOBAL RAPID RESPONSE



ARMSTRONG PARTS KITS: ENGINEERED AND PRE-ASSEMBLED

rmstrong Parts Kits are engineered Α combinations of genuine replacement parts - planned, selected and packaged based on solution types and sizes. Use Parts Kits for maintenance projects to add value to your building operators and service personnel.



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SIZE DIMENSION TAMAÑO

INCLUDES INCLUT INCLUYE

TRONGFLU



CASE STUDY Commercial Towers

ARMSTRONG

lope 4322 & 4377

aca ciega brazadera tipo V

FITS COMPATIBLE AVEC APTO P

he owners of this pair of commercial towers recently completed an HVAC upgrade, replacing three constant speed pumps with new Design Envelope pumps with Pump Manager.

Along with the energy savings, Pump Manager provided system warnings that helped avoid expensive repairs and energy losses.



DESIGN ENVELOPE PUMP RANGE

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		INDOOR	OUTDOOR
4322/4372 Split and close-coupled Tango	ed	0.25-7.5 kW	0.25-7.5 kW
		11-30 kW with isolation valves	11-30 kW with isolation valves
		INDOOR	OUTDOOR
4302 Split-coupled dualArm		11-75 kW	11-75 kW
		INDOOR	OUTDOOR
4312 Split-coupled Twin		11-30 kW	0.75-30 kW
(-iq		INDOOR	OUTDOOR
4300 Split-coupled vertical in-line		0.25-335 kW	0.25-90 kW
		355 kW - 932 kW with Standalone control	N/A
		INDOOR	OUTDOOR
4380 Close-coupled vertical in-line		0.25-7.5 kW	0.25 - 7.5 kW
		0.75-1.5 kW in Stainless Steel	N/A
	ð	INDOOR	OUTDOOR
4200H Split-coupled end suction		0.75–37 kW with integrated vibration isolators	N/A
		11-90 kW	N/A
		INDOOR	OUTDOOR
4280 Close-coupled end suction		0.75-7.5 kW with integrated vibration isolators	N/A

OUR SERVICE TO THE PLANET



PLANET PROPOSITION

hrough our Planet Proposition charter, Armstrong has committed to minimising our impact on the environment. Around the world, Armstrong's Planet Proposition teams have taken on projects that are helping us meet our targets. Two examples of successful projects are:

NET ZERO CARBON BUILDINGS COMMITMENT

The Net Zero Commitment positions energy efficiency as a central component to achieving decarbonization globally. In signing the Net Zero Carbon Buildings Commitment, Armstrong has pledged to ensure our entire portfolio of buildings operates at Net Zero carbon by the year 2030.

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A CONTRACTOR OF CONTRACTOR OF

TORONTO

23 BERTRAND AVENUE, TORONTO, ONTARIO, CANADA, M1L 2P3 +1 416 755 2291

BUFFALO

93 EAST AVENUE, NORTH TONAWANDA, NEW YORK, U.S.A., 14120-6594 +1 716 693 8813

DROITWICH SPA

POINTON WAY, STONEBRIDGE CROSS BUSINESS PARK, DROITWICH SPA, WORCESTERSHIRE, UNITED KINGDOM, WR9 OLW +44 8444 145 145

MANCHESTER

WOLVERTON STREET, MANCHESTER UNITED KINGDOM, M11 2ET +44 8444 145 145

BANGALORE

#18, LEWIS WORKSPACE, 3RD FLOOR, OFF MILLERS - NANDIDURGA ROAD, JAYAMAHAL CBD, BENSON TOWN, BANGALORE, INDIA 560 046 +91 80 4906 3555

SHANGHAI

unit 903, 888 north sichuan rd. hongkou district, shanghai china, 200085 +86 21 5237 0909

BEIJING

ROOM 1612, NANYIN BUILDING NO.2 NORTH EAST THRID RING ROAD CHAOYANG DISTRICT, BEIJING, CHINA 100027 +86 21 5237 0909

SÃO PAULO

rua josé semião rodrigues agostinho, 1370 galpão 6 embu das artes, sao paulo, brazil +55 11 4785 1330

LYON

93 RUE DE LA VILLETTE LYON, 69003 FRANCE +33 4 20 10 26 21

DUBAI

JAFZA VIEW 19, OFFICE 402 P.O.BOX 18226 JAFZA, DUBAI - UNITED ARAB EMIRATES +971 4 887 6775

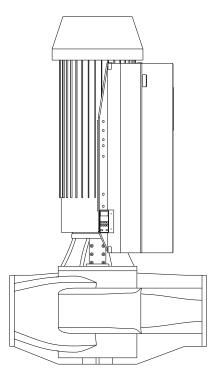
JIMBOLIA

STR CALEA MOTILOR NR. 2C JIMBOLIA 305400, JUD.TIMIS ROMANIA +40 256 360 030

FRANKFURT

WESTERBACHSTRASSE 32, D-61476 KRONBERG IM TAUNUS GERMANY +49 6173 999 77 55





0.25 kW

Up to 932 kW available

SELECT & CONFIGURE

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